Company Tracking Number: 2008-7001-R

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0020 Commercial Umbrella & Excess

Product Name: Commercial Excess Follow Form - New Product

Project Name/Number: Submission of Commercial Excess Follow Form - New Product/2008-7001

# Filing at a Glance

Company: Darwin National Assurance Company

Product Name: Commercial Excess Follow SERFF Tr Num: WESA-125537979 State: Arkansas

Form - New Product

TOI: 17.0 Other Liability - Claims SERFF Status: Closed State Tr Num: #? \$?

Made/Occurrence

Excess

Sub-TOI: 17.0020 Commercial Umbrella & Co Tr Num: 2008-7001-R State Status: Fees verified and

received

Filing Type: Rate/Rule Co Status: Reviewer(s): Betty Montesi, Edith

Roberts, Brittany Yielding

Authors: Westmont Associates, Disposition Date: 03/17/2008

Wesley Pohler

Date Submitted: 03/14/2008 Disposition Status: Exempt from

Review

Effective Date Requested (New): On Approval

Effective Date Requested (Renewal): On Approval

Effective Date (Renewal): Effective Date (Renewal):

State Filing Description:

Exempt from review - no fees required.

#### **General Information**

Project Name: Submission of Commercial Excess Follow Form - New Status of Filing in Domicile: Pending

**Product** 

Project Number: 2008-7001 Domicile Status Comments: Pending in DE

Reference Organization: None Reference Number: None Advisory Org. Circular: None

Filing Status Changed: 03/17/2008

State Status Changed: 03/17/2008 Deemer Date:

Corresponding Filing Tracking Number:

Filing Description:

Enclosed please find attached Darwin National Assurance Company's ("Darwin") Excess Liability – Follow Form submission for your review and approval. This is a new filing and does not replace any forms, rates or rules currently on

Company Tracking Number: 2008-7001-R

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0020 Commercial Umbrella & Excess

Product Name: Commercial Excess Follow Form - New Product

Project Name/Number: Submission of Commercial Excess Follow Form - New Product/2008-7001

file in your jurisdiction. A letter permitting Westmont Associates, Inc. to submit this filing on Darwin's behalf is enclosed.

Darwin is filing to introduce its Excess Liability – Follow Form product which will be used to provide insurance excess of underlying insurance on a follow form basis. This product can be written over various types of underlying Other Liability insurance coverages including, but not limited to, Directors and Officers Liability Insurance, Miscellaneous Professional Liability Insurance, Lawyers Professional Liability Insurance, Employment Practices Liability Insurance. The terms and conditions of coverage will apply in conformance with the underlying provisions of the followed policy unless endorsed or stated otherwise in our Excess Insurance Policy. Rates are determined as outlined in the attached rate pages and may be based on premiums for the underlying followed policy.

This is a new product for Darwin and we believe that the rating methodology results in premiums that are adequate, not excessive, and not unfairly discriminatory. As a new product, there is no rate impact to any existing insured.

## **Company and Contact**

#### **Filing Contact Information**

(This filing was made by a third party - westmontassociatesinc)

Wesley Pohler, AVP wes@westmontlaw.com
25 Chestnut Street (856) 216-0220 [Phone]
Haddonfield, NJ 08033 (856) 216-0303[FAX]

**Filing Company Information** 

Darwin National Assurance Company CoCode: 16624 State of Domicile: Delaware 9 Farm Springs Road Group Code: Company Type: Property and

Casualty

Farmington, CT 06032 Group Name: State ID Number:

(860) 284-1300 ext. [Phone] FEIN Number: 56-0997452

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# Filing Fees

Fee Required? Yes
Fee Amount: \$100.00

Retaliatory? No

Fee Explanation: AR Fee - \$100

Filing Company: Darwin National Assurance Company State Tracking Number: #? \$?

Company Tracking Number: 2008-7001-R

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0020 Commercial Umbrella & Excess

Product Name: Commercial Excess Follow Form - New Product

Project Name/Number: Submission of Commercial Excess Follow Form - New Product/2008-7001

Per Company: No

Filing Company: Darwin National Assurance Company State Tracking Number: #? \$?

Company Tracking Number: 2008-7001-R

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0020 Commercial Umbrella & Excess

Product Name: Commercial Excess Follow Form - New Product

Project Name/Number: Submission of Commercial Excess Follow Form - New Product/2008-7001

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Darwin National Assurance Company \$0.00 03/14/2008

CHECK NUMBER CHECK AMOUNT CHECK DATE 27441 \$100.00 03/12/2008

Company Tracking Number: 2008-7001-R

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0020 Commercial Umbrella & Excess

Product Name: Commercial Excess Follow Form - New Product

Project Name/Number: Submission of Commercial Excess Follow Form - New Product/2008-7001

# **Correspondence Summary**

# **Dispositions**

Status	Created By	Created On	Date Submitted
Exempt from	Edith Roberts	03/17/2008	03/17/2008
Review			

Filing Company: Darwin National Assurance Company State Tracking Number: #? \$?

Company Tracking Number: 2008-7001-R

TOI: 17.00 Commercial Umbrella & Excess Sub-TOI: 17.0020 Commercial Umbrella & Excess

Product Name: Commercial Excess Follow Form - New Product

Project Name/Number: Submission of Commercial Excess Follow Form - New Product/2008-7001

# **Disposition**

Disposition Date: 03/17/2008

Effective Date (New):

Effective Date (Renewal):

Status: Exempt from Review

Comment:

Company Name:	Overall % Rate Impact:	Written Premium Change for this Program:	# of Policy Holders Affected for	Premium:	Maximum % Change (where required):	Minimum % Change (where required):	Overall % Indicated Change:
Darwin National	0.000%	\$0	this Program: 0	\$0	0.000%	0.000%	0.000%
Assurance Company							

Company Tracking Number: 2008-7001-R

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0020 Commercial Umbrella & Excess

Product Name: Commercial Excess Follow Form - New Product

Project Name/Number: Submission of Commercial Excess Follow Form - New Product/2008-7001

**Item Type Item Name Item Status Public Access** Cover Letter - AR Accepted for Yes **Supporting Document** Informational Purposes Letter of Authorization Accepted for Yes **Supporting Document** Informational Purposes Excess Rating Plan Accepted for Yes Rate

Informational Purposes

Filing Company: Darwin National Assurance Company State Tracking Number: #? \$?

Company Tracking Number: 2008-7001-R

TOI: 17.00 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0020 Commercial Umbrella & Excess

Product Name: Commercial Excess Follow Form - New Product

Project Name/Number: Submission of Commercial Excess Follow Form - New Product/2008-7001

#### **Rate Information**

Rate data applies to filing.

File and Use

Rate Change Type: Neutral

Overall Percentage of Last Rate Revision:

Neutral

**Effective Date of Last Rate Revision:** 

Filing Method of Last Filing:

**Company Rate Information** 

Company Name:	Overall %	Overall % Rate	Written	# of Policy	Premium:	Maximum %	Minimum %
	Indicated	Impact:	Premium	Holders		Change (where	Change (where
	Change:		Change for	Affected for this		required):	required):
			this	Program:			
			Program:				
Darwin National	0.000%	0.000%	\$0	0	\$0	0.000%	0.000%

**Assurance Company** 

Company Tracking Number: 2008-7001-R

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0020 Commercial Umbrella & Excess

Product Name: Commercial Excess Follow Form - New Product

Project Name/Number: Submission of Commercial Excess Follow Form - New Product/2008-7001

#### Rate/Rule Schedule

Review Status: Exhibit Name: Rule # or Page Rate Action Previous State Filing Attachments
#: Number:

Accepted for Excess Rating Plan Pages 1 through New Darwin Excess Rating

Informational 2 Plan (2008-01

Purposes V6a)\_40 percent.pdf

### **Darwin National Assurance Company**

Darwin National Assurance Company ("Darwin") introduces the "Excess Insurance Policy", a product used to provide insurance excess of underlying insurance on a follow form basis. This product can be written over various types of underlying Other Liability insurance coverages including, but not limited to, Directors and Officers Liability Insurance, Miscellaneous Professional Liability Insurance, Lawyers Professional Liability Insurance, Employment Practices Liability Insurance. The terms and conditions of coverage will apply in conformance with the underlying provisions of the followed policy unless endorsed or stated otherwise in our Excess Insurance Policy. Rates are determined as outlined below and may be based on premiums for the underlying followed policy.

This is a new product for Darwin and we believe that the following rating methodology results in premiums that are adequate, not excessive, and not unfairly discriminatory. As a new product, there is no rate impact to any existing insured.

On risks where Darwin does not write the primary or underlying limits, the pricing parameters are at the underwriter's discretion based on an analysis of the type of risk, loss experience, management controls, at what layer in the overall program we are attaching, the size of the layer limit offered, etc.

#### 1. Base Premium

The base premium for our Excess Insurance coverage will be a percentage of the rate per million for the layer immediately preceding the attachment of our coverage:

- When Darwin is the first excess layer (the immediately preceding layer is a primary layer)
  - Use 50-90% when underlying product is Public Directors & Officers Liability;
  - Use 20-60% for all other products;
- When the immediately preceding layer is also an excess layer, use 60-100%

The Excess Insurance base premium will be determined as follows:

((Pricing of Preceding Layer / Total Limits of Preceding Layer)  $\times$  1,000,000)  $\times$  Percentage  $\times$  (Limits in millions Offered in Excess Insurance Layer)

Example: Pricing a \$5,000,000 limit attaching at \$25,000,000 over a preceding layer, priced at \$200,000, of \$10,000,000 attaching at \$15,000,000. Before applying any modifiers, the base premium would be calculated as:

 $((\$200,000 / 10,000,000) \times 1,000,000) \times .80 \times 5 = \$80,000$ 

#### 2 Underlying Coverage & Structure Modification

The following multiplicative factors modify the result of the calculation in Step 1 above. These factors adjust the premium to recognize how coverage or structure characteristics of the underlying policy affect the exposure to loss of the excess layer(s).

Underlying Coverage Modification  To modify the premium for unique features of the underlying coverage (i.e., exclusions or lack thereof that may increase or decrease exposure to excess layers).	0.75 – 1.25
Underlying Structure Modification  To modify the premium for unique features of the underlying program structure (i.e., defense expense treatment or other features that would cause an underlying limit to erode faster or slower).	0.75 – 1.25

3. Schedule Rating Modification Factors Scheduled Rating Modifiers may be applied to the risk as outlined below at the underwriter's discretion. The maximum schedule rating modification factor would be  $\pm 40\%$ .

	Schedule Rating Modifier	Factor
1.	Claim History	0.75 – 1.25
2.	Financial Strength	0.75 – 1.25
3.	Class of Business	<b>0.75 – 1.25</b>
4.	Unusual Risk not otherwise reflected	0.75 – 1.25

If a risk represents unusual exposures or risks, or if the application of the above rating methodology results in inequitable or insufficient premium, individual risk rating will be applied to the extent allowed.

Company Tracking Number: 2008-7001-R

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0020 Commercial Umbrella & Excess

Product Name: Commercial Excess Follow Form - New Product

Project Name/Number: Submission of Commercial Excess Follow Form - New Product/2008-7001

# **Supporting Document Schedules**

**Review Status:** 

Satisfied -Name: Cover Letter - AR Accepted for Informational 03/17/2008

Purposes

**Comments:** 

Attached is the AR cover letter.

Attachment:

Cover Letter - Darwin New Program - Rates.pdf

Review Status:

Satisfied -Name: Letter of Authorization Accepted for Informational 03/17/2008

Purposes

**Comments:** 

Attached is the letter of authorization.

Attachment:

Filing Authorization Letter (signed).pdf



March 11, 2008

Department of Insurance Property and Casualty Division Form and Rate Filings Review

RE: Darwin National Assurance Company/NAIC #: 0501-16624/FEIN #: 56-0997452

Excess Liability - Follow Form New Submission -Rate Filing Company Filing #: 2008-7001-R

**Effective Date: Upon Earliest Possible Approval** 

To Whom It May Concern:

Enclosed please find attached Darwin National Assurance Company's ("Darwin") Excess Liability – Follow Form submission for your review and approval. This is a new filing and does not replace any rates or rules currently on file in your jurisdiction. A letter permitting Westmont Associates, Inc. to submit this filing on Darwin's behalf is enclosed.

Darwin is filing to introduce its Excess Liability – Follow Form product which will be used to provide insurance excess of underlying insurance on a follow form basis. This product can be written over various types of underlying Other Liability insurance coverages including, but not limited to, Directors and Officers Liability Insurance, Miscellaneous Professional Liability Insurance, Lawyers Professional Liability Insurance, Employment Practices Liability Insurance. The terms and conditions of coverage will apply in conformance with the underlying provisions of the followed policy unless endorsed or stated otherwise in the Excess Insurance Policy. Rates are determined as outlined in the attached rate pages and may be based on premiums for the underlying followed policy.

This is a new product for Darwin and we believe that the rating methodology results in premiums that are adequate, not excessive, and not unfairly discriminatory. As a new product, there is no rate impact to any existing insured.

The forms to be used with the enclosed rates have been filed under separate cover letter as Company filing number 2008-7001-F.

Your approval and/or acknowledgement of this submission is respectfully requested. Thank you for your attention to this matter.

Respectfully submitted,

# Wesley Pohler

Wesley Pohler Assistant Vice President wes@westmontlaw.com

Enclosures

cc: N. Stepanski M. McDonald



January 9, 2008

Re:

Darwin National Assurance Company

NAIC #: 16624 FEIN #: 56-0997452 Letter of Authorization

Filing of Forms, Rates and Rules

I, Mark I. Rosen, am a duly appointed authorized officer of Darwin National Assurance Company ("Darwin"). In accordance with the applicable statutes and regulations of your state, this letter authorizes Wesley Pohler and Westmont Associates, Inc. to act on Darwin's behalf for the purpose of filing Darwin's forms, rules and rates, and responding to any Insurance Department questions or comments in connection with such filing.

Sincerely,

Mark I. Rosen

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Secretary